Big FOOT Suction Competitive Matrix	Big FOOT Suction	PuddleVac	Black Hole	Water Bug	Water Boom	AquaNot	Puddle Guppy	Surgical Floor Skimmer
Quiet Big FOOT / Big FOOT / Yeti Mats / Big FOOT Suction Kits								
Company Information								
Ownership Status	**Big FOOT Suction, LLC**	ConMed	Stryker	Aspen Surgical	Aspen Surgical	Aspen Surgical	DeRoyal	New Pig
Shipping Location	Atlanta, Georgia	Florida	Michigan	Michigan	Michigan	Michigan	Tennessee	Pennsylvania
Sales Employees	Registered Local Big FOOT Representatives	Direct	Direct	Distributors	Distributors	Distributors	Distributors	Distributors
Dedicated Service Organziation	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Technology								
Fluid suction capability	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Absorbent capability	Yes	No	No	No	No	No	No	No
Hybrid Technology for Suction and Absorbption	Yes	No	No	No	No	No	No	No
Made of Recycled Material	Yes	No	No	No	No	No	No	No
Assembled in the U.S.A.	Yes	No	No	No	No	No	No	No
No drip design	Yes	No	No	No	No	No	No	No
Light weight, customized case specific specs.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Quiet - No noise	Yes	Yes	Yes	No	No	No	No	No
Easy glid across the floor design	Yes	No	No	Yes	No	No	No	No
Suction / Absorbption 500 mL PLUS	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Configurations								
Low Fluid Case	Options	One Type	One Type	One Type	One Type	One Type	One Type	One Type
Moderate Fluid Case	Options	One Type	One Type	One Type	One Type	One Type	One Type	One Type
Heavy Fluid Case	Options	One Type	One Type	One Type	One Type	One Type	One Type	One Type
Made to Order - Custom Big FOOT Suction Kit	Includes Yeti Mats with Quiet Big FOOT	No	No	No	No	No	No	No
Absorbent Capability	Yes	No	No	No	No	No	No	No
Suction Capability	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Efficacy								
FDA Registered / Owner Operator #	D217735 / 10046763	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Patent	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Single-Use Device	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Made of Recycled Materials	Yes	No	No	No	No	No	No	No
Applications								
Drying after the case or during	Yes	No	No	No	No	No	No	No
Moving around the floor	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Suction over puddles	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Absorbent mat	Yes	No	No	No	No	No	No	No
Catching the fluids	Yes	No	No	No	No	No	No	No
Standing on or around	Yes	No	No	No	No	No	No	No
Use with or without suction	Yes	No	No	No	No	No	No	No
Recommendations								
Low Fluid Case	Yeti Mat	One Type	One Type	One Type	One Type	One Type	One Type	One Type
Moderate Fluid Case	Big FOOT Suction Device	One Type	One Type	One Type	One Type	One Type	One Type	One Type
Heavy Fluid Case	Big FOOT Suction Kit	One Type	One Type	One Type	One Type	One Type	One Type	One Type
Made to Order - Specific to a case or doctor	Multiple Big FOOT Suction Devices & Yeti Mats / Case	One Type	One Type	One Type	One Type	One Type	One Type	One Type